



D.I.M.E. life insurance *needs analysis*

Debt:

Debts other than mortgage, for example, credit cards, auto loans, student loans or other personal debt: _____

Income:

Income replacement:

Annual income to provide to beneficiaries: _____

Years to provide income: _____

Mortgage:

Current mortgage balance: _____

Expenses:

Estimates of specific expenses:

Final expenses: _____

Immediate cash needs: _____

Educational costs: _____

Child care/long-term care: _____

Total needs

Life insurance owned

Death benefit of life insurance you already own (not including insurance owned by employer or others)

+ _____

Gap

Remaining estimated need (total needs minus life insurance already owned)

- _____

\$ _____

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Any product guarantees are subject to the financial strength and claims-paying ability of Farmers New World Life Insurance Company, which is solely responsible for the obligations under its own policies. Farmers New World Life Insurance Company is not licensed and does not solicit or sell in the state of New York.