



D.I.M.E. life insurance *needs analysis*

D ebt:

Debts other than mortgage, for example, credit cards, auto loans, student loans or other personal debt: _____

I ncome:

Income replacement:
Annual income to provide to beneficiaries: _____
Years to provide income: _____

M ortgage:

Current mortgage balance: _____

E xpenses:

Estimates of specific expenses:
Final expenses: _____
Immediate cash needs: _____
Educational costs: _____
Child care/long-term care: _____

Total needs

Life insurance owned

Death benefit of life insurance you already own (not including insurance owned by employer or others)

+ _____

Gap

Remaining estimated need (total needs minus life insurance already owned)

- _____

\$ _____

Life insurance issued by Farmers New World Life Insurance Company, 3120 139th Ave. SE, Ste. 300, Bellevue, WA 98005. Products and features, including same-day coverage, may not be available to all applicants or in all states and may vary by state. Restrictions, exclusions, limits, and conditions apply.

Any product guarantees are subject to the financial strength and claims-paying ability of Farmers New World Life Insurance Company, which is solely responsible for the obligations under its own policies. Farmers New World Life Insurance Company is not licensed and does not solicit or sell in the state of New York.